



### A guide to Schemes in FLEX from Optinet.

Prepared by Chris Gray – <u>chris.gray@optinetuk.com</u>

#### What is a scheme, and why are they recorded in Flex?

- Schemes are payment plans: regular monthly payments to split the cost of goods sold, usually to pay for recurring orders such as contact lenses, but can be used to split the cost of a pair of specs over a certain amount of months, or split the cost of their Eyecare, for example if they are on an Eyeplan.
- Schemes are recorded in Flex so the practice can see what goods were sold, and reconcile what they should be paid each month with their bank statement to show any discrepancies.

There are three main areas where schemes appear in FLEX. These are:

- Within the "Schemes" tab of <u>Setup</u> the place to start, see <u>How Do I Set Up Schemes?</u>
- Within the "Contact Lens" page of the <u>Patient Record</u> see <u>How Do I Add a Patient to a</u> <u>Scheme?</u>
- Within the "Schemes" tab of FLEX see How Do I Run / Reconcile Schemes?

## How Do I Set Up Scheme Types?

Before patients can be assigned to a scheme, the scheme types and packages need to be set up. The initial window you find is shown below, called **Scheme Types.** This is found under **Menu - Setup - Schemes.** 

Here you can list the types of Scheme offered, for example Contact Lens Recurring Orders, Eyecare Plan, Item Payment Plan.

gged in as Optinet Staff Member	Branch: Hex Opticians (ID: 1)	Version: 1.3.92.16	SMS & Email Notifications: DISABLED		Tuesday 02 De	cember 15:17:26 💻 🗗
脊 Home 🏾 🌍 Mgr. Home	🕂 New 🍃 Update		C <sub>2</sub>	Update Prices	Export File Structures	🕐 🚞 Menu
Branch	Setup Schemes					
Staff / Roles			7			
Patients	Types		Packages		Other	•
Examinations	* Description	٩	Notes			۹ <sup>*</sup> Last Edited ۹۰
	Softnondispoables					_/_/0000 🗠
Schemes	Softdisposables					_/_/0000
	Gaspermeable					_/_/0000
<b>)</b>	FLEX careplan					02/12/2014
General	Cashpayments	Scheme				_/_/0000

Press **New** to create a new Scheme type, or **Update** to amend an existing one. The same window appears, just the amount of information shown (if any) will vary depending on whether you pressed New or Update.

🐔 Flex™		
Save		🔀 Cancel
Scheme Setu	р	
Scheme Name		
Package	(optional)	
SMS Template	•	
Letter Template	<b></b>	
Notes	Enter a description of the scheme	0
		57

Scheme Name: Give the scheme a name

Scheme Package: A package can be assigned to the type (this is optional)

**SMS / Letter Template:** A template can be assigned to the scheme TYPE. When a scheme is marked as collected, you have the option to schedule a letter or text message for the next collection date. This is usually used as a reminder to come and collect the next "X" months' supply of contact lenses.

Notes: A free-text box for any scheme description etc.

Please now continue overleaf to How Do I Set Up Scheme Packages?

### How Do I Set Up Scheme Packages?

In the table shown below should be a list of packages which can be assigned to patients. These packages can be customised on a per-patient basis when on the individual patient's scheme record.

Setup Schem	es											
Scheme Types	Scheme Packages Banks / Export											4
¢ IDQ	Name	٩	Total £	Total Disp Fees	Total Prof Fees	Total VAT	# Months	Monthly £	Monthly Disp Fee	Monthly Prof Fee	Monthly VAT	•
1 FLEX Test	ing		£120.00	£0.00	£0.00	£20.00	12	£10.00	£0.00	£0.00	£1.67	

Press **New** to create a new Scheme package, or **Update** to amend an existing one. The same window appears, just the amount of information shown (if any) will vary depending on whether you pressed New or Update.

Save		_	_	_	_		X Cano
cheme Package							
ickage Detail:							
Name FLEX Testing	Contact Lens	Price List Sche	me 🔻				
Contact Lenses	Stock Item	<b>—</b> [	Discount				
Item Description	<b>م</b> <sup>‡</sup> Qty <b>م</b> <sup>‡</sup>	Unit £ 🔍 <sup>‡</sup> Lin	e Total £ 🍳 🕴 Not	es <b>q</b> <sup>¢</sup> I	Disp Fees 🔍 🕈 P	rof Fees 🔍 🕈	VAT 9
<ul> <li>Scheme Items</li> </ul>							
Contact Lenses	12	£10.00	£120.00 Contact Lens		£0.00	£0.00	£20.00

Enter the **Name** of the Package under **Package Detail** and from the drop-down to the right of this, the **Contact Lens Price List** used will be shown (The names of the price lists can be edited under <u>Contact Lens</u> setup and the prices entered under Menu - Setup - <u>Contact Lens</u>.

The table shows the **Item Description**s on the package, how many are supplied (**Qty**), the total costs (**Unit** and **Line Total**) and any notes. **Disp Fees, Prof Fees** and **VAT** are also now shown.

To add items, use the **+ Contact Lenses** and **+ Stock Item** buttons. A **- Discount** can also be applied through here. These work in a similar way to <u>Till</u> discounts. See <u>How Do I Apply A</u> <u>Discount?</u> for more information. They can be entered under the <u>Discounts</u> page of <u>How Do I Modify the Till?</u>

A Scheme with a discount is shown below.

Save						K Cano
cheme Package						
ackage Detail:						
Name FLEX Testing	Contact Lens F	rice List Sci	heme 🔻			
Contact Lenses	Stock Item	_	Discount			
Item Description	<b>q</b> <sup>‡</sup> Qty <b>q</b> <sup>‡</sup>	Unit £ <b>q</b> <sup>‡</sup> Li	ine Total £ 🤇 👘 N	lotes <b>q</b> Disp Fees <b>q</b>	Prof Fees ۹	VAT <b>Q</b>
Contact Lenses	12	£10.00	£120.00 Contact Lens	s £0.00	£0.00	£20.00
Discounts						
Scheme Discount	12	£-2.00	£-24.00 Discount	£0.00	£0.00	£-4.00
ackage Price £			£96.00	£0.00	£0.00	£16.00

The **+ Contact Lens** button will open up the <u>Contact Lens Wizard</u>. It will ask what the price for the item(s) should be, and how many boxes will be supplied over the period.

The **+ Stock Item** will open up a list of stock to pick from. It will also ask how many of these items should be supplied over the period.

The bottom of the screen will show a **Total Pack Price**, **Duration** and **Monthly Price**.

Finally in setup, please now continue overleaf to Banks / Export

# Banks / Export Settings

This page shows an overview of the other functions in the Scheme Setup.

Logged in as Optinet Staff Member	Branch: Flex Opticians (ID: 1) Version: 1.3.92.16	SMS & Email Notifications: DISABLED	Tuesday 02 December 15:37:16 💻 🗗 🕽
Home 🛷 Mgr. Home			idate Export File 🕜 🚞 Menu
Branch	Setup Schemes		
Staff / Roles			
Patients	Types	Packages	Other
Examinations	Banks	BACS	
Schemes	<sup>€</sup> IDQ <sup>€</sup> Name	<ul> <li>Export Method</li> </ul>	•
	30 Abbey	Export Path	0
6	29 Abbeynational	Export Path	~
General	33 Alliance&Leice	AUDDIS	
	19 Alliance&Leicester	Account Name	
	35 Apsfinanciallt		
	23 Apsfinancialltd	Reference	
	24 Bankofchina	Sort Code	
	3 Barclays		
	1 Cash	Account Number	
	13 Citibank		
	18 Coop		

The left hand table is simply a list of **Banks** that can be picked from.

The right hand table is for **BACS** and **AUDDIS** export settings. Please give us a call on 0845 313 0233 if you would like help with this.

**Export File Structures:** Specifies the format data will be exported for Auddis / BACS (and potentially other areas of the system in the future).

We are now ready to assign a Patient to a Scheme in the <u>Patient Record</u> - see <u>How Do I Add a Patient</u> to a Scheme? Overleaf.

## How Do I Add a Patient to a Scheme?

If a Patient has had their Contact Lens Record put onto the system, they can be put onto a Scheme. Note: if they wish to "pay as they go", or it is a one-off order, please see How Do I Dispense Contact Lenses?

To set up a Scheme, click to **Contact Lens - Schemes** on the Patient Record homepage (shown below).

ogged in as Optinet Staff Membe	er Branch: Flex Optician	s (ID: 1) Versio	n: 1.3.92.16	SMS & Email	Notifications: DISABLE	D	Tuesday 02 E	ecember 15:46:49 💻 🗗 🗙
🕋 Home 🛛 😁 Mgr. Home	New -	🌀 Update	🖄 Message 🔹	≽ Pri	int • 崖	Imaging 🥑	Contact Lens	🕐 🔚 Menu -
Patients	Mr Dennis NHS						Orders Schemes	Ref: 23392
→ A Dennis	Record Summary	Sight Test	C/L Test	Px Notes	Lifestyle	Correspondence	Preference	es Timeline

This window will then show current schemes, collection records, items on schemes and a payment schedule. Right-click in **Patient Scheme Records** to mark an item as collected.

Click onto **New (or Update)** and a Scheme Record will pop out. This is shown below and every box is explained below the image.

e <sup>₹</sup> Flex™		X
Save		X Cancel
Scheme Record: Mr Flex Testing		Ref: 1
Scheme Details:	Prac. Bank Account	# I Active
Payment Details: Patients Bank Sort Code Account Number Statement Name Testing Flex Mr 1st Payment Due Due Day Due Day Due Day Due Day Payments Expected: Jan Apr Jul Oct Feb May Aug Nov Mar Pricing Method: Fixed BACS / AUDDIS Export Reference	Package       Contact Lenses       Stock item       Discount       Previous Exam         Item Description	

#### **Scheme Details:**

The **Type** of Scheme can be entered (was set up in How Do I Set Up Schemes?), whilst the **Prac. Bank Account** can also be chosen (can be set up in Banks / Export). Notes can also be added here, whilst the checkbox also allows the scheme to be marked or un-marked **Active**.

#### **Payment Details:**

The **Patients Bank** can be chosen from the drop-down, and their **Sort Code** and **Account Number** entered, along with the **Statement Name.** The **1st Payment Date** can be entered freehand or by using the "date picker".

This will auto-populate the **Due Day** with the same day, but it can be changed.

Right-click over **Payments Expected** to choose a Monthly, Quarterly or Yearly payment schedule.

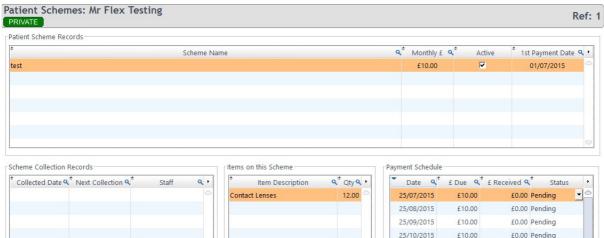
A **Fixed Pricing Method** will keep the original prices of the scheme charged if you put your prices up, choose a **Variable Pricing Method** if you wish for the prices to be updated as time progresses.

#### Package Details:

You can select one of your default **Packages** (from Scheme Packages Setup), OR create a custom scheme "on the fly" which is exclusive to that patient. You can also select a default package, then add or remove items from it, to create a custom package as well.

- Package choose a default package (see Scheme Packages Setup)
- Contact Lenses opens up the Lens Wizard
- Stock Item add a stock item to the scheme.
- **Discount** apply a discount to one or more items on a scheme works in the same way as the Till see How Do I Apply A Discount?
- **Previous Exam** Lenses and solutions can be pulled through from the patients last contact lens examination to create a custom scheme package.

Press **Save** when complete and the original window will populate with all the details filled out. This is shown below.



					25/10/2015	£10.00	£0.00	Pending
					25/11/2015	£10.00	£0.00	Pending
					25/12/2015	£10.00	£0.00	Pending
					25/01/2016	£10.00	£0.00	Pending
					25/02/2016	£10.00	£0.00	Pending
					25/03/2016	£10.00	£0.00	Pending
					25/04/2016	£10.00	£0.00	Pending
	~			-	25/05/2016	£10.00	£0.00	Pending
-								
		_						

Finally, please see How Do I Run / Reconcile Schemes? Overleaf.

## How Do I Run / Reconcile Schemes?

Once the Schemes have been Setup and Patients assigned, you can manage them in the Schemes module of FLEX, shown below.

脊 Home 🛛 🜍 Mgr. Home	🐲 Mark ALL 🔹 📃 BAC	:s • 🦤	Print				⑦ Ξ M	lenu
🧏 Patients	Scheme Payments Due							
5 Appointments	Payments Due: 0							_
🦕 Dispense	From 01/09/2014 🗾 To	02/09/2014	Status Pending	Account All	Scheme All	-	BACS On	ly
Dispense Orders	From 01/09/2014 To	02/09/2014 🔛 Px Name				Bank <b>q</b> <sup>‡</sup> Due I		
			<u> </u>					

This page will show all Scheme Payments Due. You can select a Date Range (**From / To**), choose a patient by **Status** or bank **Account**, and also by the type of **Scheme** they are on. Finally, there is a checkbox if you only wish to see **BACS** patients.

Along with the date range, you will commonly sort by the **Status** of the patient. The statuses are:

- All
- Received you have marked that you have received the money on your bank statement.
- Part Paid you have received some of the payment due. The remainder will be rolled onto next month.
- Unpaid you have received no money and the whole amount will be rolled onto next month.
- Exempt you marked that no payment was due this month.
- Pending you are waiting for this transaction to process (the default status)
- Submitted you are expecting this payment.

The **Mark ALL** button can be used to assign all customers as Pending, Submitted or Received. The **BACS** button allows all BACS patients to be previewed and the relevant file exported. The type of file is customisable in Other Scheme Setup.

Print will print out all the records shown on the screen.

Note: if you scroll further along this window, you will find the Disp Fees, Prof Fees and VAT amounts.

Finally, in Business Intelligence, **Payments By Group** has an "Include Schemes" tick box to include all payments which are marked as paid. The date range on this report will only include scheme payments based on their due date (as this is when the money was received, not based on the date the payment was marked as received in Flex).

Still not sure? Give our support team a call on 0845 313 0233